

February 2008

We have some exciting changes at International Facilities North that we want to share with you

**Workers Comp for Contractors/Artisans** - Workers Comp just got easier for contractors with our new markets. Wide range of acceptable class codes and competitive pricing available

**Zurich Insurance** - Aggressive on Work Comp for **Agriculture** such as Farms-Machinery, Farms-Berry & Drivers, Packing Houses and Fruit Packing

**Zurich - Online** - Work Comp for "main street" business including new ventures. Pricing is very aggressive

### General News [\(return to top\)](#)

We are moving more and more to a digital system and want your documents in electronic formats. Email is the best way to communicate with us and we love to get applications as PDF files. Send us your submissions to [submissions@ifnis.com](mailto:submissions@ifnis.com). For faster processing send renewal applications to [renewals@ifnis.com](mailto:renewals@ifnis.com).

In a continuing effort to streamline the interaction with our producers, we are pleased to inform you that Oak River policies that are processed on or after 1/2/08 (regardless of the effective date) will be sent electronically by email.

If you ever have any questions or problems give us a call - **we are always here to help.**

**Highlights** We now have online capabilities with over 10 carriers which will speed our ability to get you a package or workers compensation quote

- IFNIS only deals with **"A" rated** carriers
- We can handle
  - **New Ventures**
  - **Mid-term Moves or Lapse in Coverage**
  - **Large Accounts**
  - **High Mod Accounts**
  - **Contractors and Artisans**
  - **Multi-State Accounts**
  - **International Coverages - Foreign Liability**
  - **Professional Liability, E&O and D&O**
  - **Energy Related Risks**

### Carrier News [\(return to top\)](#)

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#### Recent Successes

- Artisans - Auto, GL & WC
- Agriculture - WC
- Auto Repair/Towing - WC
- Bus/Limos - Auto & WC
- Floor Covering Install - WC
- Healthcare - WC
- Hotel/Motel - WC
- Non-Profits - WC
- Pest Control - WC
- Rubber Tire Dealers - WC
- Taxi Cabs - WC
- Trucking - Auto & WC

#### Helpful tips

1. Visit our [website](#) if you need to download specific forms or get information about any of our carriers
2. Don't forget the **FEIN**

## **Auto Specialty Markets**

### **Berkshire Hathaway, One Beacon, Zurich**

#### **Capabilities**

- Monoline Auto for wide range of class codes
- Contractors, Agricultural Haulers, Day Care, Catering, Airport/Parking/Hotel Shuttles, School Buses and Landscapers

## **Property & Casualty Markets**

### **ACE, Chubb, CNA, Hartford, HSBC, Probuilders/NBIS, One Beacon, Zurich**

#### **Capabilities**

- Difficult Properties such as bars, hotels/motels, auto body shops, rental dwellings, high value homes
- Builders Risk
- Great rates on Auto Repair Shops and Car Washes
- International Risks
- Travel Accident, Kidnap/Ransom and Foreign Liability
- Private Company - E&O, D&O, EPLI

## **Workers Compensation Markets**

### **ACE, AIG, Arrowhead General, Cypress Insurance, Delos, Employers Compensation, Lincoln General, Oak River, Praetorian, Republic Indemnity, Travelers (Auto Repair), USF&G, Zenith, Zurich**

#### **Capabilities**

- Many class codes for Agriculture
- Online carriers for faster binding and reduced fees
- Aggressive pricing on small accounts
- Distressed Business and High Mods

number on your WC apps - this will speed up processing time

3. Loss Runs can be requested through email at [lossruns@ifnis.com](mailto:lossruns@ifnis.com). Loss runs are requested from carriers every Friday and turnaround is usually 3-5 days
4. Send your renewal applications to [renewals@ifnis.com](mailto:renewals@ifnis.com) to speed up processing

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